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April 29, 2008

MARK L. HATCHER  
CLERK U.S. BANKRUPTCY COURT  
WESTERN DISTRICT OF WASHINGTON  
AT TACOMA  
DEPUTY

**UNITED STATES BANKRUPTCY COURT  
WESTERN DISTRICT OF WASHINGTON AT TACOMA**

In re:

EQUA-CHLOR LLC,

Debtor.

Case No. 08-40599

**MEMORANDUM DECISION**

**\*\*NOT FOR PUBLICATION**

THIS MATTER came before the Court on April 23, 2008, on Debtor's Motion for Approval of Parsons Compromise Pursuant to Bankruptcy Rule 9019 and Emergency Motion for Interim and Final Orders (1) Authorizing Debtors to (A) Obtain Postpetition Secured Financing and (B) Utilize Cash Collateral; (II) Granting Adequate Protection to Prepetition Secured Parties; and (III) Scheduling Final Hearing. Objections to both motions were filed by the Official Unsecured Creditors Committee (Committee). At the conclusion of the hearing, the Court took the matter under advisement. This Memorandum Decision shall constitute Findings of Fact and Conclusions of Law as required by Fed. R. Bankr. P. 7052.

**I**

**FINDINGS OF FACT**

Equa-Chlor LLC (Debtor) filed a voluntary Chapter 11 petition on February 15, 2008. On that same date, the Debtor filed an Emergency Motion for Interim and Final Orders (I)

1 Authorizing Debtors to (A) Obtain Postpetition Secured Financing and (B) Utilize Cash  
2 Collateral; (II) Granting Adequate Protection to Prepetition Secured Parties; and (III)  
3 Scheduling Final Hearing (Financing Motion). A hearing was held on February 19, 2008, and  
4 continued to February 21, 2008, for presentation of an order. After substantial revisions, on  
5 February 21, 2008, the Court entered a First Interim Order granting in part the Debtor's  
6 Financing Motion and scheduling a further hearing on March 6, 2008. At the March 6, 2008  
7 hearing, the Court entered a Second Interim Order granting in part the Debtor's Financing  
8 Motion and scheduled a final hearing for April 7, 2008. The final hearing was continued by  
9 the parties to April 23, 2008.

11 On March 14, 2008, the Debtor filed Debtor's Motion for Approval of Parsons  
12 Compromise Pursuant to Bankruptcy Rule 9019 (Compromise Motion). The Compromise  
13 Motion purports to resolve two major disputes: (1) a dispute arising between the Debtor and  
14 Parsons RCI, Inc. (Parsons) concerning cost overruns and delays arising from Parsons  
15 construction of the Debtor's chlor-alkali plant, and (2) Parsons' disputed claim that it holds a  
16 valid and perfected mechanics' and materialmen's lien against the Debtor's real property  
17 interests senior in priority to Debtor's lender, Prudential Insurance Company of America  
18 (Prudential). These disputes are the subject of two pending prepetition legal proceedings: a  
19 lien enforcement action filed by Parsons in Cowlitz County Superior Court and an arbitration  
20 proceeding.

22 The primary terms of the originally proposed settlement can be summarized as  
23 follows:

- 24 (1) Three million dollars in cash to be paid by the Debtor to Parsons in three  
25 equal installments of one million dollars, with the first payment due no later than  
11 days after the settlement is approved, and the second and third payments to  
be made 90 and 180 days thereafter;

1 (2) Four million dollars in senior secured debt to be issued by the Debtor to  
2 Parsons under a plan of reorganization, payable over a three year term, secured  
3 by all of the Debtor's assets, pari passu with senior secured debt of no more than  
4 seventeen million dollars;

5 (3) Five percent equity interest granted to Parsons in the reorganized Debtor,  
6 not to exceed two million dollars; and

7 (4) Mutual release by the Debtor, Parsons and Prudential of all claims and  
8 dismissal of the arbitration and lien enforcement lawsuit upon the effective date of  
9 the plan of reorganization.

10 In response to the Committee's objection to the proposed settlement, an Amended  
11 and Restated Settlement Agreement (Amended Settlement Agreement) was filed on April 21,  
12 2008. The Amended Settlement Agreement provides for an allowed claim to Parsons of nine  
13 million dollars, but revises the terms for payment of their asserted claim. Rather than  
14 receiving any distributions preconfirmation, the Amended Settlement Agreement provides  
15 that the first one million dollar payment will not be due until the effective date of the Plan of  
16 Reorganization (Plan). The next payment of one million dollars is due 90 days after the first  
17 payment, and a third one million dollar payment 90 days after the second payment. The  
18 Amended Settlement Agreement also adds provisions for distribution of the proceeds upon a  
19 sale of the Debtor's assets. Upon a sale, after payment of the Debtor-in-Possession (DIP)  
20 advances and any secured claims on the assets sold, seven million dollars is to be paid to  
21 Parsons and thirteen million dollars to Prudential. Remaining proceeds are to be shared on  
22 a pro rata basis, with 5% paid to Parsons (not to exceed two million dollars) and 95% to  
23 Prudential, up to the full amount of its secured claims.

24 The issues before the Court are whether the Compromise and Financing Motions  
25 should be approved.

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II

**CONCLUSIONS OF LAW**

When the Chapter 11 petition was filed, the Debtor came before the Court, as is typically done, seeking several first day orders, including an interim order regarding cash collateral and to obtain DIP financing pursuant to Fed. R. Bankr. P. 4001. The financing issues were complicated by a pending dispute between Prudential and Parsons over lien priority. The Debtor was faced with the difficult task of convincing Prudential to provide additional funding in light of an unresolved dispute as to its lien priority, and a concern as to whether the liens of Parsons and Prudential were adequately protected by the Debtor's collateral. After extensive negotiations between the parties, a settlement was reached between the Debtor, Prudential and Parsons as to the amount and treatment of Parsons' disputed claim. The settlement paved the way for the parties to resolve many of the previously existing DIP financing obstacles.

When the majority of these negotiations and discussions were occurring, an unsecured creditor's committee had not yet been appointed. The Debtor was involved in the discussions, but clearly had little leverage. The parties agree that the driving force behind the Compromise and Financing Motions were the secured creditors, Parsons and Prudential.

A primary purpose behind the establishment of an unsecured creditor's committee is to create a mechanism to ensure that unsecured creditors have a voice in the reorganization process. Since its involvement in this case, the Committee has raised legitimate concerns as to the proposed Parsons' compromise and DIP financing. In response to the Committee's objections, Parsons, Prudential and the Debtor have made substantial concessions. The

1 issue now before this Court is whether these proposed revised agreements should be  
2 approved.

3 **A. Financing Motion**

4 The Committee objected to several key terms in the Financing Motion: (1) the  
5 proposed roll-up of Prudential's prepetition debt, (2) accrual of interest on Prudential's  
6 prepetition debt at default rates, (3) granting of administrative priority for funds advanced by  
7 Prudential to pay Parsons' claim, and (4) reduction of the Plan exclusivity period.  
8

9 In response to the Committee's objections, the Debtor filed a reply on April 21, 2008,  
10 and agreed to extend the exclusivity periods and eliminate any provisions that Parsons be  
11 paid outside of a confirmed Plan. Prudential filed a further reply on April 22, 2008, agreeing  
12 that interest on its prepetition secured debt would accrue after entry of the final order at the  
13 contractual, non-default rate. Prudential also agreed to eliminate the condition that the  
14 Working Capital Loans (as defined in the DIP Credit Agreement) be refinanced, with the  
15 result that the proposed postpetition credit facility was reduced from \$16.2 million to ten  
16 million dollars. Such concessions were presumably achieved in direct response to the  
17 objections filed by the Committee.

18 At the April 23, 2008 contested hearing, the Committee asked the Court to approve  
19 the Financing Motion as modified above, but deny the Compromise Motion. From the  
20 beginning, however, Parsons has indicated that it will only consent to a priming lien in favor  
21 of Prudential if the Compromise Motion is also approved. Prudential requires the priming lien  
22 as a condition of the DIP postpetition financing. Accordingly, if the Compromise Motion is  
23 not approved, Parsons will not consent to the priming lien and Prudential will not agree to  
24 postpetition financing.  
25

1 The Court disagrees with the Committee and concludes that Parsons has not waived  
2 its right to argue that its lien primes Prudential by not filing a conditional objection to the  
3 Debtor's financing proposal. The Court is also not convinced that adequate protection exists  
4 to prime Parsons' lien under 11 U.S.C. § 364(d). Although the book value of the Debtor's  
5 assets were stated at sixty-nine million dollars when the Financing Motion was filed, there is  
6 not sufficient evidence that the book value equates to the fair market value so that there is  
7 sufficient equity to prime either Parsons or Prudential. The Debtor does not appear to have  
8 any other means of providing adequate protection.  
9

10 In addition, the Court concludes the statements made by Kent Mordy (Mordy) in his  
11 declarations and testimony at the hearing on April 23, 2008, as to the Debtor's inability to  
12 obtain more favorable postpetition funding from another source, to be credible. Based on the  
13 evidence provided, obtaining DIP financing through Prudential is the Debtor's only  
14 opportunity for remaining in operation at this time.

15 Thus, the Court must consider both motions together and evaluate the Compromise  
16 Motion to determine whether either should be approved.

### 17 **B. Compromise Motion**

18 Fed. R. Bankr. P. 9019 provides that the bankruptcy court "may" approve a  
19 compromise or settlement. This permissive language leaves the approval of a compromise  
20 to the sound discretion of the bankruptcy judge. In re Stein, 236 B.R. 34, 37 (D. Or. 1999).  
21

22 According to the prevailing law of the Ninth Circuit, the party proposing the  
23 compromise has the burden of persuading the bankruptcy court that the compromise is fair  
24 and equitable. In re A & C Props., 784 F.2d 1377, 1381 (9th Cir. 1986). In determining  
25 whether a compromise is fair and equitable, a court must consider:

1 (a) The probability of success in the litigation; (b) the difficulties, if any, to be  
2 encountered in the matter of collection; (c) the complexity of the litigation  
3 involved, and the expense, inconvenience and delay necessarily attending it;  
4 (d) the paramount interest of the creditors and a proper deference to their  
5 reasonable views in the premises.

6 A & C Props., 784 F.2d at 1381.

7 Notwithstanding the A & C Props. factors, the Committee's primary objection appears  
8 to be that the Compromise Motion should not be approved at this stage in the reorganization  
9 process. The Committee instead urges the Court to defer ruling on this issue and allow the  
10 parties to resolve this claim as part of a Plan. The Committee's concerns are legitimate.  
11 The Committee's objections prompted the parties to renegotiate the terms of the settlement  
12 agreement and led to Parsons' agreement to defer payment of the three million dollars in  
13 installments until Plan confirmation. It is recognized that the Amended Settlement  
14 Agreement still retains features of a sub rosa plan in that it sets the amount of Parsons' claim  
15 and provides for treatment and payment of its claim under a Plan or in the event of a sale.  
16 The Court agrees with the Committee that it is preferable to reserve such issues until a plan  
17 of reorganization can be proposed, disclosure statement provided, votes cast, and an  
18 opportunity to object accorded all claimants.

19 In this case, however, where the Parsons' claim and the Prudential funding issues are  
20 so intertwined, it is necessary to deal with these contentious issue at an early stage because  
21 the Debtor's only realistic option for obtaining funding is dependent upon resolution of  
22 Parsons' claim and priority issues. Further, there is no provision in either order that would  
23 not permit creditors to vote against the Plan to be proposed by the Debtor, as only the  
24 settlement amount and lien priority determinations between Parsons and Prudential would  
25 survive if the proposed Debtor's Plan does not meet the requirements of 11 U.S.C. § 1129.

1                   **1. Probability of Success in the Litigation**

2                   The first factor the Court is to consider in evaluating whether a settlement agreement  
3 is fair and equitable is the probability of success in the litigation.

4                   When the petition was filed, Parsons had a mechanics' and materialmen's lien  
5 enforcement action pending against the Debtor in Cowlitz County Superior Court. Prudential  
6 was joined in that action as Parsons asserted lien priority over Prudential. An arbitration was  
7 also pending between Parsons and the Debtor to determine the amount due Parsons under  
8 the parties' construction agreement.

9                   The Committee's primary objection under this factor appears to be whether the  
10 proposed settlement amount is reasonable. Under the Amended Settlement Agreement,  
11 Parsons will hold an allowed claim of nine million dollars.  
12

13                  The Committee focuses on the settlement offers exchanged between the parties in  
14 prebankruptcy mediation. At the mediation held on December 17, 2007, the Debtor offered  
15 Parsons a cash payment of \$3.8 million dollars, which Parsons declined. The Debtor  
16 apparently based its offer on a report prepared by Synergen Consulting International.  
17 Parsons declined the Debtor's offer and indicated that it was unwilling to settle for anything  
18 less than eight million dollars. The Committee questions how an allowed claim of nine  
19 million dollars can be reasonable when the Debtor was unwilling to settle for eight million  
20 dollars two months prior to the bankruptcy petition being filed.  
21

22                  The Debtor, however, responds that the Committee's argument fails to take into  
23 account a variety of factors that render the mediation values less meaningful. For instance,  
24 Parsons' offer to settle for eight million dollars was an immediate cash offer. Although  
25 Parsons will get an allowed claim of nine million dollars under the Amended Settlement



1 Agreement, the payments will be paid out over time, with three million dollars paid in  
2 installments within 180 days of Plan confirmation, four million dollars over time and two  
3 million dollars in equity. Thus, Parsons is now assuming risk that must be taken into  
4 account. The payment of Parsons' claim will be delayed and there is no guarantee that a  
5 Plan will be confirmed, that the Debtor will be able to make the required payments, or that  
6 there will be any equity to receive.

7  
8 The Debtor submitted several declarations, including that of its Chief Executive  
9 Officer, Clayton Pace (Pace), to support the reasonableness of the settlement amount. Pace  
10 provides an opinion as to why the settlement offers made in the mediation are of little  
11 relevance to this determination. The Court finds Pace's arguments to be persuasive.

12 The Debtor also submitted a declaration of Robert Ledford, Chief Financial Officer of  
13 Parsons, who claims that Parsons is still owed over ten million dollars for its costs. The  
14 original contract was for \$13,907,318. The Debtor, however, apparently requested over ten  
15 million dollars in change orders. The ten million dollars in additional amounts due includes  
16 the contract balance plus approved change orders of \$3,355,084, and additional work valued  
17 at \$6,755,038. This amount does not include attorney's fees and costs.

18 The Amended Settlement Agreement is also beneficial to all parties in that it resolves  
19 the unsettled and complex issue of both the Parsons' claim and lien priority issues.  
20 Resolution of such issues clears the path for possible confirmation of a Plan or a potential  
21 sale of the Debtor's assets. The benefit to the parties in having all of these issues resolved  
22 is of considerable value.

23  
24 In addition, the Court does not believe that granting the Committee additional time to  
25 review the Parsons' claim is necessary to properly evaluate the proposed settlement, as the

1 court record contains sufficient information for this Court to make an informed decision.  
2 Even though sufficient facts are needed to properly evaluate a settlement, the Court is not  
3 required to hold a full evidentiary hearing or “mini-trial” before a compromise can be  
4 approved. In re Pac. Gas & Elec. Co., 304 B.R. 395, 417 (Bankr. N.D. Cal. 2004).  
5 Otherwise there would be little motivation to compromise. Instead, a court’s proper role is to  
6 “canvas the issues and see whether the settlement falls below the lowest point in the range  
7 of reasonableness.” Pac. Gas & Elec., 304 B.R. at 417 (quoting In re Drexel Burnham  
8 Lambert Group, Inc., 134 B.R. 493, 496 (Bankr. S.D. N.Y. 1991) (citations and internal  
9 quotation marks omitted)).  
10

11 In this case, the Court conducted a special set hearing on the Compromise Motion.  
12 Lengthy pleadings were filed by each of the parties. Numerous declarations and  
13 attachments were submitted, and the parties stipulated at the April 23, 2008 hearing, that  
14 such declarations would serve as direct testimony. Mordy, whose firm was hired as the  
15 Debtor’s financial consultant, also offered live testimony at the hearing. The information  
16 provided and reviewed by the Court was sufficient to determine whether the Amended  
17 Settlement Agreement was fair and equitable as required by Fed. R. Bankr. P. 9019. Based  
18 on the evidence provided, the Court concludes that the settlement amount of nine million  
19 dollars falls within the range of reasonableness and is supported by the record.  
20

## 21 **2. Difficulties in Collection**

22 The Court places little weight on this factor. The proposed settlement involves a claim  
23 that the Debtor is defending against rather than seeking any affirmative relief. Collectability  
24 is therefore irrelevant.  
25

1                   **3. Complexity of the Litigation Involved**

2           This third factor strongly weighs in favor of approval of the Amended Settlement  
3 Agreement. The factual and legal issues that must be resolved in order to determine the  
4 value of Parsons' claim and the lien priority issues are complex. It is undisputed that  
5 resolution of these issues would be extremely expensive. Counsel for the Debtor and  
6 Parsons have indicated that the amount of legal fees incurred in attempting to resolve this  
7 issue prepetition were in the millions of dollars and the inability of the Debtor to continue to  
8 fund this litigation was a primary factor in seeking bankruptcy protection. Resolution of such  
9 issues would also be time consuming and result in a lengthy delay of the reorganization  
10 process. Due to an arbitration clause, it is likely that the amount of the claim would be  
11 determined in another forum. Once the amount of the claim is determined, complex litigation  
12 over lien priority issues remain. It has been the experience of this Court that such delays  
13 decrease the likelihood that a Chapter 11 debtor will be able to successfully reorganize.  
14 Clearly the delay and attendant litigation costs will increase the administrative expenses and  
15 professional fees, which will decrease the probability that the unsecured creditors would  
16 receive any meaningful distribution.  
17

18           The Amended Settlement Agreement is beneficial to all parties in that it resolves the  
19 unsettled and complex issue of the Parsons' claim and lien priority issues. Resolution of  
20 such issues clear the path for confirmation of a Plan.  
21

22                   **4. The Paramount Interest of Creditors**

23           The fourth factor also favors settlement. The interests of the secured creditors are  
24 served by the Amended Settlement Agreement in that it provides a resolution to what has  
25 been lengthy and costly litigation.

1 As for the Committee's objections, while a creditor's objection to a compromise must  
2 be afforded due deference, such objections are not controlling. A & C Props., 784 F.2d at  
3 1382. "The law favors compromise and not litigation for its own sake, In re Blair, 538 F.2d at  
4 851, and as long as the bankruptcy court amply considered the various factors that  
5 determined the reasonableness of the compromise, the court's decision must be affirmed." A  
6 & C Props., 784 F.2d at 1381 (citing In re Blair, 538 F.2d 849 (9th Cir. 1976)).

7  
8 It is unknown whether sufficient equity exists in this case from which the unsecured  
9 creditors will receive a distribution. The Committee's best options for receiving any funds  
10 may well be from the potential lien avoidance actions, in which Prudential has waived any  
11 interest, and a prompt asset sale, as opposed to continued operations. There is a  
12 substantial benefit in moving this case forward, so that any equity that may exist today is not  
13 deteriorated by increased fees and other attendant costs. This case can only move forward  
14 if the lien priority issues are resolved and funding remains in place.

15 The Court has reviewed the proposed settlement in detail, considered all facts  
16 necessary to make an independent judgment, given due consideration to the Committee's  
17 objections and the factors set forth in A & C Props., and determines that the Amended  
18 Settlement Agreement is fair and equitable. The Financing Motion and Compromise Motion  
19 are approved.

20 DATED: April 29, 2008

21 

22 Paul B. Snyder  
23 U.S. Bankruptcy Judge  
24  
25